

What is the best way to
reduce your benefits premiums?

Reduce your claims costs.



The Benefit Company, Inc., has a proven track record of controlling cost through plan design, education and administrative support services.

Proven since 1991

Benefits Consulting

We serve small, medium and large market companies on a national and international basis with 20 to 80,000 employees. Our consultants begin each client relationship by performing a comprehensive assessment of the client's entire benefits program, while focusing on the organization's goals and objectives.

- Strategic planning
- Carrier negotiations
- Claims analysis
- Education programs
- Wellness programs
- State-of-the-art technology: *Benefitfirst™*



Coverage Options

The Benefit Company is licensed with more than 30 national and regional carriers, enabling us to bring our clients the most competitive and comprehensive coverage options available.

- Medical/dental/vision insurance
- Life/disability insurance
- Accidental death & dismemberment
- Long-term care insurance
- Group travel insurance
- Flexible benefits (Section 125)
- Voluntary consumer benefits



Plan Architecture Advisory

Through detailed claims analysis combined with forward-thinking plan designs, our benefits consultants create an employee benefits plan that reduces company costs as well as helps you attract and retain quality employees.

- Fully insured
- Self-insured
- Consumer-driven health care
- PTO (paid time off)
- Benefits bank
- Benchmarking



Disease Management and Risk Advisory

Our Disease Management and Risk Advisory programs provide an independent review of claims data to identify key member and disease-specific risk concerns. To save you time and money, we designed the program to work in concert with your existing vendors, augmenting their resources.

- Wellness and risk outreach (with data feed)
- Wellness and risk analysis (with data feed)
- Wellness and risk monitoring (with data feed)



Wellfirst™

With our Wellfirst program, employees and their families have access to affordable health care while improving their health, reducing costs, increasing productivity and decreasing stress. Wellfirst provides tools to help your employees take control of their health and health care costs. And when they save money, so do you.

- Incentives design options
- Creation and tracking of wellness goals and employee progress for premium discounts/financial rewards
- Results-based financial rewards
- Wellness education



Administrative Support Services

Our administrative support services have been recognized by regional and national carriers as the industry leader. Through our proprietary benefits management solution, Benefitfirst™, our clients routinely reduce their benefits administration time by as much as 80 percent and decrease their benefits eligibility error ratio to less than 1 percent.

- Eligibility audit/scheduled carrier/TPA
- Administrative tools, including administrator suite, employee self-service, reporting
- Core benefits communication & enrollment
- Call center support (bilingual)
- Health care reform support
- Dependent eligibility audit (optional)
- COBRA/HIPAA administration (optional)
- HRfirst™ support (optional)
- Annual benefits statements (optional)



For additional details, call or email: **1-803-726-9735** or BusDev@benefitfirst.com
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